

## HOUSING NOW

Halifax CMA



Canada Mortgage and Housing Corporation

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## Residential Construction Increased in February

Residential construction activity increased in February due to a rise in new multi-residential starts. The existing homes market continued to show some weakness in terms of sales, however, prices grew by nearly five per cent.

Last month there were 128 total housing starts compared to 86 in February 2008. This increase of nearly 50 per cent was due primarily to the 90 apartment-style units started in the month. In 2008, there were no apartment starts in January or February. On a year-to-date basis, overall starts figures increased to 185 units – an increase of 13 per cent due to the strength in February.

In terms of single-detached housing starts, there was a decrease in

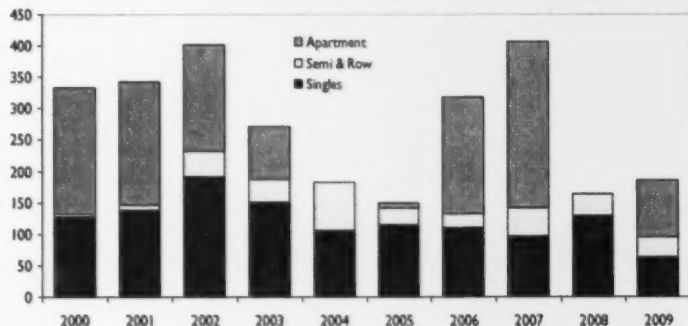
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Figure 1

### Housing Starts By Type

January to February, Halifax CMA



Source: CMHC

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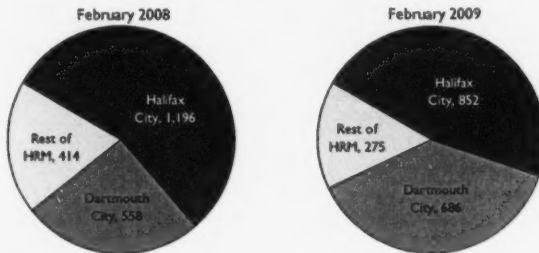
Canada

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Figure 2

### Most Areas See Decline in Units Under Construction

Units Under Construction by Submarket by Year



Source: CMHC

February from 73 to 22 units for the month compared to February 2008. Year-to-date single starts were off by 50 per cent from where they were a year ago. The semi-detached and row-housing market, however, remained stable. Both starts and units under construction for these style units were essentially unchanged from year to year.

In spite of the fact that the 185 starts in January and February are 33 per cent below the ten-year average of 275, the industry remains quite active. As of February, there were 1,813 total units under construction which is seven per cent higher than the current ten-year average for the month of February of 1,722.

Halifax City and Dartmouth City continue to record the highest number of units under construction in Metro. Dartmouth City, however, was the only submarket to see an increase in units under construction. There were 686 units still under construction in the submarket in February – an increase of 23 per cent while starts were down 39 per cent compared to last February.

In Dartmouth City there were only six completions last month compared to 317 in February 2008.

The average absorption price for a single-detached home decreased due to a shift towards less expensive homes. This change in the mix of new homes resulted in a 12 per cent decline in the average new single-detached home price. Through the first two months of the year, the average absorption price was \$316,426 compared to \$360,341 at this time last year.

Existing home sales improved from January levels, but remained 35 per cent below last year's February year-to-date figures. In total, 537 MLS® sales were recorded in the first two months of 2009 compared to 823 during the same period in 2008. There were declines in all submarkets and only Bedford-Hammonds Plains and Halifax County East had declines of less than 20 per cent.

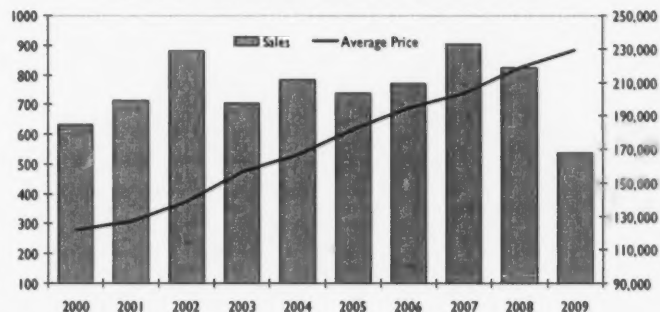
In spite of the decrease in sales, the overall average MLS® price continued to rise. The average price of an existing home increased by five per cent to \$229,431 as of February. Bedford-Hammonds Plains had the largest increase in price of over 12 per cent while Halifax County East had the largest decrease in price of nearly 18 per cent.

The average selling time for existing homes sold last month was 93 days which is unchanged from February 2008.

Figure 3

### Existing Home Sales and Average Price

January to February MLS® Sales, Halifax-Dartmouth Real Estate Board Area



Source: Nova Scotia Association of REALTORS®  
MLS® is a registered trademark of the Canadian Real Estate Association



## HOUSING NOW REPORT TABLES

### Available in ALL reports:

- 1 Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type – Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type – Year-to-Date
- 3 Completions by Submarket and by Dwelling Type – Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type – Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

### Available in SELECTED Reports:

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market – Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market – Year-to-Date
- 2.4 Starts by Submarket and by Intended Market – Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market – Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market – Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market – Year-to-Date
- 3.4 Completions by Submarket and by Intended Market – Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market – Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

### SYMBOLS

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

**Table 1: Housing Activity Summary of Halifax CMA**  
**February 2009**

|                                     | Ownership |       |                      |             |                 |                 | Rental                      |                 | Total* |
|-------------------------------------|-----------|-------|----------------------|-------------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                                     | Freehold  |       |                      | Condominium |                 |                 | Single,<br>Semi, and<br>Row | Apt. &<br>Other |        |
|                                     | Single    | Semi  | Row, Apt.<br>& Other | Single      | Row and<br>Semi | Apt. &<br>Other |                             |                 |        |
| <b>STARTS</b>                       |           |       |                      |             |                 |                 |                             |                 |        |
| February 2009                       | 22        | 2     | 14                   | 0           | 0               | 0               | 0                           | 90              | 128    |
| February 2008                       | 73        | 2     | 3                    | 0           | 8               | 0               | 0                           | 0               | 86     |
| % Change                            | -69.9     | 0.0   | **                   | n/a         | -100.0          | n/a             | n/a                         | n/a             | 48.8   |
| Year-to-date 2009                   | 64        | 4     | 20                   | 0           | 7               | 0               | 0                           | 90              | 185    |
| Year-to-date 2008                   | 129       | 10    | 17                   | 0           | 8               | 0               | 0                           | 0               | 164    |
| % Change                            | -50.4     | -60.0 | 17.6                 | n/a         | -12.5           | n/a             | n/a                         | n/a             | 12.8   |
| <b>UNDER CONSTRUCTION</b>           |           |       |                      |             |                 |                 |                             |                 |        |
| February 2009                       | 451       | 58    | 149                  | 0           | 19              | 427             | 10                          | 699             | 1,813  |
| February 2008                       | 589       | 88    | 99                   | 0           | 44              | 425             | 7                           | 916             | 2,168  |
| % Change                            | -23.4     | -34.1 | 50.5                 | n/a         | -56.8           | 0.5             | 42.9                        | -23.7           | -16.4  |
| <b>COMPLETIONS</b>                  |           |       |                      |             |                 |                 |                             |                 |        |
| February 2009                       | 68        | 4     | 13                   | 0           | 14              | 0               | 0                           | 84              | 183    |
| February 2008                       | 68        | 6     | 0                    | 0           | 17              | 42              | 20                          | 237             | 390    |
| % Change                            | 0.0       | -33.3 | n/a                  | n/a         | -17.6           | -100.0          | -100.0                      | -64.6           | -53.1  |
| Year-to-date 2009                   | 207       | 24    | 13                   | 0           | 14              | 0               | 0                           | 84              | 342    |
| Year-to-date 2008                   | 121       | 16    | 9                    | 0           | 20              | 42              | 20                          | 237             | 465    |
| % Change                            | 71.1      | 50.0  | 44.4                 | n/a         | -30.0           | -100.0          | -100.0                      | -64.6           | -26.5  |
| <b>COMPLETED &amp; NOT ABSORBED</b> |           |       |                      |             |                 |                 |                             |                 |        |
| February 2009                       | 39        | 6     | 5                    | 0           | 33              | 109             | 0                           | 112             | 304    |
| February 2008                       | 37        | 1     | 10                   | 0           | 0               | 139             | 7                           | 114             | 308    |
| % Change                            | 5.4       | **    | -50.0                | n/a         | n/a             | -21.6           | -100.0                      | -1.8            | -1.3   |
| <b>ABSORBED</b>                     |           |       |                      |             |                 |                 |                             |                 |        |
| February 2009                       | 61        | 3     | 14                   | 0           | 6               | 3               | 0                           | 11              | 98     |
| February 2008                       | 69        | 9     | 6                    | 0           | 17              | 42              | 14                          | 423             | 580    |
| % Change                            | -11.6     | -66.7 | 133.3                | n/a         | -64.7           | -92.9           | -100.0                      | -97.4           | -83.1  |
| Year-to-date 2009                   | 199       | 21    | 14                   | 0           | 6               | 3               | 0                           | 11              | 254    |
| Year-to-date 2008                   | 130       | 20    | 13                   | 0           | 20              | 42              | 14                          | 423             | 662    |
| % Change                            | 53.1      | 5.0   | 7.7                  | n/a         | -70.0           | -92.9           | -100.0                      | -97.4           | -61.6  |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

**Table 1.1: Housing Activity Summary by Submarket**  
**February 2009**

|                          | Ownership |      |                      |             |                 |                 | Rental                      |                 | Total* |
|--------------------------|-----------|------|----------------------|-------------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                          | Freehold  |      |                      | Condominium |                 |                 | Single,<br>Semi, and<br>Row | Apt. &<br>Other |        |
|                          | Single    | Semi | Row, Apt.<br>& Other | Single      | Row and<br>Semi | Apt. &<br>Other |                             |                 |        |
| STARTS                   |           |      |                      |             |                 |                 |                             |                 |        |
| Halifax City             |           |      |                      |             |                 |                 |                             |                 |        |
| February 2009            | 2         | 2    | 0                    | 0           | 0               | 0               | 0                           | 90              | 94     |
| February 2008            | 23        | 2    | 0                    | 0           | 0               | 0               | 0                           | 0               | 25     |
| Dartmouth City           |           |      |                      |             |                 |                 |                             |                 |        |
| February 2009            | 7         | 0    | 4                    | 0           | 0               | 0               | 0                           | 0               | 11     |
| February 2008            | 10        | 0    | 0                    | 0           | 8               | 0               | 0                           | 0               | 18     |
| Bedford-Hammonds Plains  |           |      |                      |             |                 |                 |                             |                 |        |
| February 2009            | 4         | 0    | 10                   | 0           | 0               | 0               | 0                           | 0               | 14     |
| February 2008            | 9         | 0    | 3                    | 0           | 0               | 0               | 0                           | 0               | 12     |
| Sackville                |           |      |                      |             |                 |                 |                             |                 |        |
| February 2009            | 2         | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 2      |
| February 2008            | 3         | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 3      |
| Fall River - Beaverbank  |           |      |                      |             |                 |                 |                             |                 |        |
| February 2009            | 3         | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 3      |
| February 2008            | 12        | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 12     |
| Halifax County East      |           |      |                      |             |                 |                 |                             |                 |        |
| February 2009            | 2         | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 2      |
| February 2008            | 7         | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 7      |
| Halifax County Southwest |           |      |                      |             |                 |                 |                             |                 |        |
| February 2009            | 2         | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 2      |
| February 2008            | 9         | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 9      |
| Halifax CMA              |           |      |                      |             |                 |                 |                             |                 |        |
| February 2009            | 22        | 2    | 14                   | 0           | 0               | 0               | 0                           | 90              | 128    |
| February 2008            | 73        | 2    | 3                    | 0           | 8               | 0               | 0                           | 0               | 86     |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)



**Table 1.1: Housing Activity Summary by Submarket**  
**February 2009**

|                          | Ownership |      |                  |             |              |              | Rental                |              | Total* |
|--------------------------|-----------|------|------------------|-------------|--------------|--------------|-----------------------|--------------|--------|
|                          | Freehold  |      |                  | Condominium |              |              |                       |              |        |
|                          | Single    | Semi | Row, Apt & Other | Single      | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other |        |
| UNDER CONSTRUCTION       |           |      |                  |             |              |              |                       |              |        |
| Halifax City             |           |      |                  |             |              |              |                       |              |        |
| February 2009            | 60        | 26   | 17               | 0           | 0            | 337          | 9                     | 403          | 852    |
| February 2008            | 87        | 18   | 37               | 0           | 14           | 383          | 0                     | 657          | 1,196  |
| Dartmouth City           |           |      |                  |             |              |              |                       |              |        |
| February 2009            | 183       | 30   | 119              | 0           | 19           | 90           | 1                     | 244          | 686    |
| February 2008            | 192       | 60   | 30               | 0           | 30           | 42           | 5                     | 199          | 558    |
| Bedford-Hammonds Plains  |           |      |                  |             |              |              |                       |              |        |
| February 2009            | 41        | 0    | 10               | 0           | 0            | 0            | 0                     | 0            | 51     |
| February 2008            | 82        | 0    | 29               | 0           | 0            | 0            | 0                     | 0            | 111    |
| Sackville                |           |      |                  |             |              |              |                       |              |        |
| February 2009            | 10        | 0    | 0                | 0           | 0            | 0            | 0                     | 52           | 62     |
| February 2008            | 14        | 8    | 0                | 0           | 0            | 0            | 0                     | 60           | 82     |
| Fall River - Beaverbank  |           |      |                  |             |              |              |                       |              |        |
| February 2009            | 36        | 0    | 0                | 0           | 0            | 0            | 0                     | 0            | 36     |
| February 2008            | 51        | 0    | 0                | 0           | 0            | 0            | 0                     | 0            | 51     |
| Halifax County East      |           |      |                  |             |              |              |                       |              |        |
| February 2009            | 83        | 0    | 3                | 0           | 0            | 0            | 0                     | 0            | 86     |
| February 2008            | 96        | 0    | 3                | 0           | 0            | 0            | 2                     | 0            | 101    |
| Halifax County Southwest |           |      |                  |             |              |              |                       |              |        |
| February 2009            | 38        | 2    | 0                | 0           | 0            | 0            | 0                     | 0            | 40     |
| February 2008            | 67        | 2    | 0                | 0           | 0            | 0            | 0                     | 0            | 69     |
| Halifax CMA              |           |      |                  |             |              |              |                       |              |        |
| February 2009            | 451       | 58   | 149              | 0           | 19           | 427          | 10                    | 699          | 1,813  |
| February 2008            | 589       | 88   | 99               | 0           | 44           | 425          | 7                     | 916          | 2,168  |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

**Table I.1: Housing Activity Summary by Submarket**  
**February 2009**

|                          | Ownership |      |                      |             |                 |                 | Rental                      |                 | Total* |
|--------------------------|-----------|------|----------------------|-------------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                          | Freehold  |      |                      | Condominium |                 |                 | Single,<br>Semi, and<br>Row | Apt. &<br>Other |        |
|                          | Single    | Semi | Row, Apt.<br>& Other | Single      | Row and<br>Semi | Apt. &<br>Other |                             |                 |        |
| COMPLETIONS              |           |      |                      |             |                 |                 |                             |                 |        |
| Halifax City             |           |      |                      |             |                 |                 |                             |                 |        |
| February 2009            | 15        | 2    | 0                    | 0           | 14              | 0               | 0                           | 84              | 115    |
| February 2008            | 9         | 6    | 0                    | 0           | 0               | 0               | 0                           | 0               | 15     |
| Dartmouth City           |           |      |                      |             |                 |                 |                             |                 |        |
| February 2009            | 0         | 0    | 6                    | 0           | 0               | 0               | 0                           | 0               | 6      |
| February 2008            | 1         | 0    | 0                    | 0           | 17              | 42              | 20                          | 237             | 317    |
| Bedford-Hammonds Plains  |           |      |                      |             |                 |                 |                             |                 |        |
| February 2009            | 17        | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 17     |
| February 2008            | 14        | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 14     |
| Sackville                |           |      |                      |             |                 |                 |                             |                 |        |
| February 2009            | 7         | 0    | 4                    | 0           | 0               | 0               | 0                           | 0               | 11     |
| February 2008            | 4         | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 4      |
| Fall River - Beaverbank  |           |      |                      |             |                 |                 |                             |                 |        |
| February 2009            | 12        | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 12     |
| February 2008            | 11        | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 11     |
| Halifax County East      |           |      |                      |             |                 |                 |                             |                 |        |
| February 2009            | 0         | 0    | 3                    | 0           | 0               | 0               | 0                           | 0               | 3      |
| February 2008            | 9         | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 9      |
| Halifax County Southwest |           |      |                      |             |                 |                 |                             |                 |        |
| February 2009            | 17        | 2    | 0                    | 0           | 0               | 0               | 0                           | 0               | 19     |
| February 2008            | 20        | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 20     |
| Halifax CMA              |           |      |                      |             |                 |                 |                             |                 |        |
| February 2009            | 68        | 4    | 13                   | 0           | 14              | 0               | 0                           | 84              | 183    |
| February 2008            | 68        | 6    | 0                    | 0           | 17              | 42              | 20                          | 237             | 390    |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)



**Table 2: Starts by Submarket and by Dwelling Type**  
**February 2009**

| Submarket                | Single    |           | Semi     |          | Row       |           | Apt. & Other |          | Total      |           |              |
|--------------------------|-----------|-----------|----------|----------|-----------|-----------|--------------|----------|------------|-----------|--------------|
|                          | Feb 2009  | Feb 2008  | Feb 2009 | Feb 2008 | Feb 2009  | Feb 2008  | Feb 2009     | Feb 2008 | Feb 2009   | Feb 2008  | % Change     |
| Halifax City             | 2         | 23        | 2        | 2        | 0         | 0         | 90           | 0        | 94         | 25        | 44           |
| Dartmouth City           | 7         | 10        | 0        | 0        | 4         | 8         | 0            | 0        | 11         | 18        | -38.9        |
| Bedford-Hammonds Plains  | 4         | 9         | 0        | 0        | 10        | 3         | 0            | 0        | 14         | 12        | 16.7         |
| Sackville                | 2         | 3         | 0        | 0        | 0         | 0         | 0            | 0        | 2          | 3         | -33.3        |
| Fall River - Beaverbank  | 3         | 12        | 0        | 0        | 0         | 0         | 0            | 0        | 3          | 12        | -75.0        |
| Halifax County East      | 2         | 7         | 0        | 0        | 0         | 0         | 0            | 0        | 2          | 7         | -71.4        |
| Halifax County Southwest | 2         | 9         | 0        | 0        | 0         | 0         | 0            | 0        | 2          | 9         | -77.8        |
| <b>Halifax CMA</b>       | <b>22</b> | <b>73</b> | <b>2</b> | <b>2</b> | <b>14</b> | <b>11</b> | <b>90</b>    | <b>0</b> | <b>128</b> | <b>86</b> | <b>-48.8</b> |

**Table 2.1: Starts by Submarket and by Dwelling Type**  
**January - February 2009**

| Submarket                | Single    |            | Semi     |           | Row       |           | Apt. & Other |          | Total      |            |             |
|--------------------------|-----------|------------|----------|-----------|-----------|-----------|--------------|----------|------------|------------|-------------|
|                          | YTD 2009  | YTD 2008   | YTD 2009 | YTD 2008  | YTD 2009  | YTD 2008  | YTD 2009     | YTD 2008 | YTD 2009   | YTD 2008   | % Change    |
| Halifax City             | 8         | 35         | 2        | 2         | 0         | 0         | 90           | 0        | 100        | 37         | 170.3       |
| Dartmouth City           | 21        | 16         | 2        | 0         | 17        | 16        | 0            | 0        | 40         | 32         | 25.0        |
| Bedford-Hammonds Plains  | 7         | 25         | 0        | 0         | 10        | 9         | 0            | 0        | 17         | 34         | -50.0       |
| Sackville                | 4         | 6          | 0        | 8         | 0         | 0         | 0            | 0        | 4          | 14         | -71.4       |
| Fall River - Beaverbank  | 8         | 22         | 0        | 0         | 0         | 0         | 0            | 0        | 8          | 22         | -63.6       |
| Halifax County East      | 10        | 7          | 0        | 0         | 0         | 0         | 0            | 0        | 10         | 7          | 42.9        |
| Halifax County Southwest | 6         | 18         | 0        | 0         | 0         | 0         | 0            | 0        | 6          | 18         | -66.7       |
| <b>Halifax CMA</b>       | <b>64</b> | <b>129</b> | <b>4</b> | <b>10</b> | <b>27</b> | <b>25</b> | <b>90</b>    | <b>0</b> | <b>185</b> | <b>164</b> | <b>12.8</b> |

Source: CMHC (Starts and Completions Survey)

**Table 3: Completions by Submarket and by Dwelling Type**  
**February 2009**

| Submarket                | Single    |           | Semi     |          | Row       |           | Apt. & Other |            | Total      |            |              |
|--------------------------|-----------|-----------|----------|----------|-----------|-----------|--------------|------------|------------|------------|--------------|
|                          | Feb 2009  | Feb 2008  | Feb 2009 | Feb 2008 | Feb 2009  | Feb 2008  | Feb 2009     | Feb 2008   | Feb 2009   | Feb 2008   | % Change     |
| Halifax City             | 15        | 9         | 2        | 6        | 14        | 0         | 84           | 0          | 115        | 15         | **           |
| Dartmouth City           | 0         | 21        | 0        | 0        | 6         | 17        | 0            | 279        | 6          | 317        | -98.1        |
| Bedford-Hammonds Plains  | 17        | 14        | 0        | 0        | 0         | 0         | 0            | 0          | 17         | 14         | 21.4         |
| Sackville                | 7         | 4         | 0        | 0        | 4         | 0         | 0            | 0          | 11         | 4          | 175.0        |
| Fall River - Beaverbank  | 12        | 11        | 0        | 0        | 0         | 0         | 0            | 0          | 12         | 11         | 9.1          |
| Halifax County East      | 0         | 9         | 0        | 0        | 3         | 0         | 0            | 0          | 3          | 9          | -66.7        |
| Halifax County Southwest | 17        | 20        | 2        | 0        | 0         | 0         | 0            | 0          | 19         | 20         | -5.0         |
| <b>Halifax CMA</b>       | <b>68</b> | <b>88</b> | <b>4</b> | <b>6</b> | <b>27</b> | <b>17</b> | <b>84</b>    | <b>279</b> | <b>183</b> | <b>390</b> | <b>-53.1</b> |

**Table 3.1: Completions by Submarket and by Dwelling Type**  
**January - February 2009**

| Submarket                | Single     |            | Semi      |           | Row       |           | Apt. & Other |            | Total      |            |              |
|--------------------------|------------|------------|-----------|-----------|-----------|-----------|--------------|------------|------------|------------|--------------|
|                          | YTD 2009   | YTD 2008   | YTD 2009  | YTD 2008  | YTD 2009  | YTD 2008  | YTD 2009     | YTD 2008   | YTD 2009   | YTD 2008   | % Change     |
| Halifax City             | 26         | 19         | 2         | 16        | 14        | 9         | 84           | 0          | 126        | 44         | 186.4        |
| Dartmouth City           | 57         | 21         | 18        | 0         | 6         | 20        | 0            | 279        | 81         | 320        | -74.7        |
| Bedford-Hammonds Plains  | 25         | 30         | 2         | 0         | 0         | 0         | 0            | 0          | 27         | 30         | -10.0        |
| Sackville                | 11         | 6          | 0         | 0         | 4         | 0         | 0            | 0          | 15         | 6          | 150.0        |
| Fall River - Beaverbank  | 24         | 22         | 0         | 0         | 0         | 0         | 0            | 0          | 24         | 22         | 9.1          |
| Halifax County East      | 38         | 10         | 0         | 0         | 3         | 0         | 0            | 0          | 41         | 10         | **           |
| Halifax County Southwest | 26         | 33         | 2         | 0         | 0         | 0         | 0            | 0          | 28         | 33         | -15.2        |
| <b>Halifax CMA</b>       | <b>207</b> | <b>141</b> | <b>24</b> | <b>16</b> | <b>27</b> | <b>29</b> | <b>84</b>    | <b>279</b> | <b>342</b> | <b>465</b> | <b>-26.5</b> |

Source: CMHC (Starts and Completions Survey)

**Table 4: Absorbed Single-Detached Units by Price Range**  
**February 2009**

| Submarket                | Price Ranges |           |                       |           |                       |           |                       |           |             |           | Total | Median Price (\$) | Average Price (\$) |
|--------------------------|--------------|-----------|-----------------------|-----------|-----------------------|-----------|-----------------------|-----------|-------------|-----------|-------|-------------------|--------------------|
|                          | < \$200,000  |           | \$200,000 - \$249,999 |           | \$250,000 - \$299,999 |           | \$300,000 - \$399,999 |           | \$400,000 + |           |       |                   |                    |
|                          | Units        | Share (%) | Units                 | Share (%) | Units                 | Share (%) | Units                 | Share (%) | Units       | Share (%) |       |                   |                    |
| Halifax City             |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| February 2009            | 0            | 0.0       | 1                     | 9.1       | 0                     | 0.0       | 2                     | 18.2      | 8           | 72.7      | 11    | 480,000           | 487,091            |
| February 2008            | 0            | 0.0       | 0                     | 0.0       | 0                     | 0.0       | 4                     | 44.4      | 5           | 55.6      | 9     | --                | --                 |
| Year-to-date 2009        | 1            | 4.5       | 1                     | 4.5       | 0                     | 0.0       | 7                     | 31.8      | 13          | 59.1      | 22    | 442,000           | 455,950            |
| Year-to-date 2008        | 0            | 0.0       | 0                     | 0.0       | 3                     | 13.6      | 9                     | 40.9      | 10          | 45.5      | 22    | 398,750           | 456,409            |
| Dartmouth City           |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| February 2009            | 0            | n/a       | 0                     | n/a       | 0                     | n/a       | 0                     | n/a       | 0           | n/a       | 0     | --                | --                 |
| February 2008            | 14           | 93.3      | 0                     | 0.0       | 0                     | 0.0       | 1                     | 6.7       | 0           | 0.0       | 15    | 350,000           | 350,000            |
| Year-to-date 2009        | 23           | 40.4      | 17                    | 29.8      | 10                    | 17.5      | 7                     | 12.3      | 0           | 0.0       | 57    | 239,800           | 234,012            |
| Year-to-date 2008        | 14           | 93.3      | 0                     | 0.0       | 0                     | 0.0       | 1                     | 6.7       | 0           | 0.0       | 15    | 350,000           | 350,000            |
| Bedford-Hammonds Plains  |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| February 2009            | 0            | 0.0       | 1                     | 5.6       | 1                     | 5.6       | 8                     | 44.4      | 8           | 44.4      | 18    | 372,000           | 448,094            |
| February 2008            | 0            | 0.0       | 1                     | 7.7       | 4                     | 30.8      | 6                     | 46.2      | 2           | 15.4      | 13    | 345,000           | 337,946            |
| Year-to-date 2009        | 0            | 0.0       | 1                     | 3.7       | 4                     | 14.8      | 10                    | 37.0      | 12          | 44.4      | 27    | 370,000           | 462,056            |
| Year-to-date 2008        | 0            | 0.0       | 1                     | 3.6       | 6                     | 21.4      | 13                    | 46.4      | 8           | 28.6      | 28    | 364,500           | 392,725            |
| Sackville                |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| February 2009            | 0            | 0.0       | 0                     | 0.0       | 2                     | 66.7      | 1                     | 33.3      | 0           | 0.0       | 3     | --                | --                 |
| February 2008            | 1            | 20.0      | 0                     | 0.0       | 4                     | 80.0      | 0                     | 0.0       | 0           | 0.0       | 5     | --                | --                 |
| Year-to-date 2009        | 0            | 0.0       | 0                     | 0.0       | 5                     | 83.3      | 1                     | 16.7      | 0           | 0.0       | 6     | --                | --                 |
| Year-to-date 2008        | 1            | 14.3      | 1                     | 14.3      | 4                     | 57.1      | 1                     | 14.3      | 0           | 0.0       | 7     | --                | --                 |
| Fall River - Beaverbank  |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| February 2009            | 1            | 9.1       | 0                     | 0.0       | 2                     | 18.2      | 7                     | 63.6      | 1           | 9.1       | 11    | 375,000           | 340,012            |
| February 2008            | 0            | 0.0       | 3                     | 23.1      | 0                     | 0.0       | 6                     | 46.2      | 4           | 30.8      | 13    | 365,000           | 382,723            |
| Year-to-date 2009        | 1            | 4.5       | 0                     | 0.0       | 4                     | 18.2      | 13                    | 59.1      | 4           | 18.2      | 22    | 377,500           | 358,642            |
| Year-to-date 2008        | 0            | 0.0       | 3                     | 11.1      | 5                     | 18.5      | 12                    | 44.4      | 7           | 25.9      | 27    | 345,000           | 362,985            |
| Halifax County East      |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| February 2009            | 0            | n/a       | 0                     | n/a       | 0                     | n/a       | 0                     | n/a       | 0           | n/a       | 0     | --                | --                 |
| February 2008            | 6            | 66.7      | 0                     | 0.0       | 2                     | 22.2      | 1                     | 11.1      | 0           | 0.0       | 9     | --                | --                 |
| Year-to-date 2009        | 22           | 57.9      | 6                     | 15.8      | 7                     | 18.4      | 0                     | 0.0       | 3           | 7.9       | 38    | 164,850           | 209,076            |
| Year-to-date 2008        | 6            | 60.0      | 1                     | 10.0      | 2                     | 20.0      | 1                     | 10.0      | 0           | 0.0       | 10    | 148,400           | 176,800            |
| Halifax County Southwest |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| February 2009            | 0            | 0.0       | 1                     | 5.6       | 4                     | 22.2      | 10                    | 55.6      | 3           | 16.7      | 18    | 345,000           | 371,016            |
| February 2008            | 0            | 0.0       | 4                     | 21.1      | 5                     | 26.3      | 6                     | 31.6      | 4           | 21.1      | 19    | 319,900           | 383,726            |
| Year-to-date 2009        | 0            | 0.0       | 2                     | 7.4       | 8                     | 29.6      | 13                    | 48.1      | 4           | 14.8      | 27    | 329,900           | 352,122            |
| Year-to-date 2008        | 3            | 8.6       | 5                     | 14.3      | 9                     | 25.7      | 13                    | 37.1      | 5           | 14.3      | 35    | 319,900           | 344,901            |
| Halifax CMA              |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| February 2009            | 1            | 1.6       | 3                     | 4.9       | 9                     | 14.8      | 28                    | 45.9      | 20          | 32.8      | 61    | 370,000           | 406,453            |
| February 2008            | 21           | 25.3      | 8                     | 9.6       | 15                    | 18.1      | 24                    | 28.9      | 15          | 18.1      | 83    | 320,000           | 355,028            |
| Year-to-date 2009        | 47           | 23.6      | 27                    | 13.6      | 38                    | 19.1      | 51                    | 25.6      | 36          | 18.1      | 199   | 289,000           | 316,426            |
| Year-to-date 2008        | 24           | 16.7      | 11                    | 7.6       | 29                    | 20.1      | 50                    | 34.7      | 30          | 20.8      | 144   | 340,000           | 360,341            |

Source: CMHC (Market Absorption Survey)

Table 5: MLS® Residential Activity by Submarket

| Submarket                       | February 2009 |                         |                        |                 | February 2008 |                         |                        |                 | % Change     |                    |                        |                 |
|---------------------------------|---------------|-------------------------|------------------------|-----------------|---------------|-------------------------|------------------------|-----------------|--------------|--------------------|------------------------|-----------------|
|                                 | Sales         | Average Sale Price (\$) | Average Days on Market | Active Listings | Sales         | Average Sale Price (\$) | Average Days on Market | Active Listings | Sales        | Average Sale Price | Average Days on Market | Active Listings |
| Halifax City                    | 78            | 291,253                 | 103                    | 884             | 129           | 257,569                 | 107                    | 926             | -39.5        | 13.1               | -3.7                   | -4.5            |
| Dartmouth City                  | 93            | 209,664                 | 86                     | 730             | 122           | 202,192                 | 92                     | 690             | -23.8        | 3.7                | -6.5                   | 5.8             |
| Bedford-Hammonds Plains         | 36            | 299,312                 | 74                     | 457             | 48            | 277,342                 | 87                     | 384             | -25.0        | 7.9                | -14.9                  | 19.0            |
| Sackville                       | 40            | 171,585                 | 79                     | 177             | 40            | 170,544                 | 67                     | 134             | 0.0          | 0.6                | 17.9                   | 32.1            |
| Halifax County Southwest        | 19            | 208,695                 | 119                    | 384             | 35            | 211,774                 | 91                     | 319             | -45.7        | -1.5               | 30.8                   | 20.4            |
| Halifax County East             | 16            | 148,869                 | 92                     | 268             | 24            | 172,752                 | 85                     | 273             | -33.3        | -13.8              | 8.2                    | -1.8            |
| Outside Halifax-Dartmouth Board | 26            | 132,171                 | 117                    | 380             | 47            | 172,785                 | 87                     | 343             | -44.7        | -23.5              | 34.5                   | 10.8            |
| Fall River-Beaver Bank          | 18            | 236,471                 | 102                    | 361             | 31            | 201,202                 | 102                    | 257             | -41.9        | 17.5               | 0.0                    | 40.5            |
| <b>Halifax CMA</b>              | <b>326</b>    | <b>226,672</b>          | <b>93</b>              | <b>3641</b>     | <b>476</b>    | <b>218,370</b>          | <b>93</b>              | <b>3326</b>     | <b>-31.5</b> | <b>3.8</b>         | <b>0.3</b>             | <b>9.5</b>      |

| Submarket                       | Year-to-date 2009 |                         |                        |  | Year-to-date 2008 |                         |                        |  | % Change     |                    |                        |  |
|---------------------------------|-------------------|-------------------------|------------------------|--|-------------------|-------------------------|------------------------|--|--------------|--------------------|------------------------|--|
|                                 | Sales             | Average Sale Price (\$) | Average Days on Market |  | Sales             | Average Sale Price (\$) | Average Days on Market |  | Sales        | Average Sale Price | Average Days on Market |  |
| Halifax City                    | 133               | 282,961                 | 116                    |  | 235               | 258,386                 | 108                    |  | -43.4        | 9.5                | 7.4                    |  |
| Dartmouth City                  | 146               | 211,323                 | 88                     |  | 211               | 196,831                 | 92                     |  | -30.8        | 7.4                | -4.3                   |  |
| Bedford-Hammonds Plains         | 64                | 317,339                 | 116                    |  | 75                | 283,131                 | 106                    |  | -14.7        | 12.1               | 9.4                    |  |
| Sackville                       | 52                | 166,532                 | 85                     |  | 69                | 177,675                 | 83                     |  | -24.6        | -6.3               | 2.4                    |  |
| Halifax County Southwest        | 37                | 214,765                 | 118                    |  | 57                | 216,265                 | 112                    |  | -35.1        | -0.7               | 5.4                    |  |
| Halifax County East             | 33                | 161,303                 | 104                    |  | 40                | 176,964                 | 95                     |  | -17.5        | -8.8               | 9.5                    |  |
| Outside Halifax-Dartmouth Board | 42                | 131,253                 | 119                    |  | 75                | 159,669                 | 95                     |  | -44.0        | -17.8              | 25.3                   |  |
| Fall River-Beaver Bank          | 30                | 232,213                 | 90                     |  | 61                | 213,679                 | 114                    |  | -50.8        | 8.7                | -21.1                  |  |
| <b>Halifax CMA</b>              | <b>537</b>        | <b>229,431</b>          | <b>104</b>             |  | <b>823</b>        | <b>218,909</b>          | <b>101</b>             |  | <b>-34.8</b> | <b>4.8</b>         | <b>3.0</b>             |  |

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Source: Nova Scotia Association of REALTORS®

**Table 6: Economic Indicators**  
**February 2009**

|      |           | Interest Rates            |                       |               | NHPI,<br>Total,<br>Halifax<br>CMA<br>1997=100 | CPI,<br>2002<br>=100 | Halifax Labour Market   |                             |                              |                                    |
|------|-----------|---------------------------|-----------------------|---------------|---|----------------------|-------------------------|-----------------------------|------------------------------|------------------------------------|
|      |           | P & I<br>Per<br>\$100,000 | Mortgage Rates<br>(%) |               |   |                      | Employment<br>SA (.000) | Unemployment<br>Rate (%) SA | Participation<br>Rate (%) SA | Average<br>Weekly<br>Earnings (\$) |
|      |           |                           | 1 Yr.<br>Term         | 5 Yr.<br>Term |   |                      |                         |                             |                              |                                    |
| 2008 | January   | 725                       | 7.35                  | 7.39          | 146.4   | 112.9                | 209                     | 4.6                         | 69.7                         | 690                                |
|      | February  | 718                       | 7.25                  | 7.29          | 146.4   | 113.4                | 210                     | 4.5                         | 69.7                         | 686                                |
|      | March     | 712                       | 7.15                  | 7.19          | 148.2   | 113.9                | 209                     | 4.9                         | 69.6                         | 688                                |
|      | April     | 700                       | 6.95                  | 6.99          | 148.2   | 114.8                | 208                     | 4.9                         | 69.4                         | 693                                |
|      | May       | 679                       | 6.15                  | 6.65          | 148.8   | 116.2                | 208                     | 5.1                         | 69.2                         | 695                                |
|      | June      | 710                       | 6.95                  | 7.15          | 149.4   | 116.9                | 208                     | 5.4                         | 69.4                         | 699                                |
|      | July      | 710                       | 6.95                  | 7.15          | 149.8   | 116.9                | 208                     | 5.5                         | 69.4                         | 703                                |
|      | August    | 691                       | 6.65                  | 6.85          | 149.8   | 116.9                | 207                     | 5.6                         | 69.1                         | 715                                |
|      | September | 691                       | 6.65                  | 6.85          | 150.0   | 116.8                | 208                     | 5.3                         | 69.1                         | 725                                |
|      | October   | 713                       | 6.35                  | 7.20          | 150.1   | 115.8                | 209                     | 5.4                         | 69.6                         | 734                                |
|      | November  | 713                       | 6.35                  | 7.20          | 150.1   | 114.5                | 213                     | 5.3                         | 70.5                         | 738                                |
|      | December  | 685                       | 5.60                  | 6.75          | 150.3   | 113.0                | 213                     | 5.3                         | 70.7                         | 741                                |
| 2009 | January   | 627                       | 5.00                  | 5.79          | 150.4   | 113.1                | 214                     | 5.6                         | 71.2                         | 744                                |
|      | February  | 627                       | 5.00                  | 5.79          |   | 113.9                | 215                     | 5.9                         | 71.6                         | 755                                |
|      | March     |                           |                       |               |   |                      |                         |                             |                              |                                    |
|      | April     |                           |                       |               |   |                      |                         |                             |                              |                                    |
|      | May       |                           |                       |               |   |                      |                         |                             |                              |                                    |
|      | June      |                           |                       |               |   |                      |                         |                             |                              |                                    |
|      | July      |                           |                       |               |   |                      |                         |                             |                              |                                    |
|      | August    |                           |                       |               |   |                      |                         |                             |                              |                                    |
|      | September |                           |                       |               |   |                      |                         |                             |                              |                                    |
|      | October   |                           |                       |               |   |                      |                         |                             |                              |                                    |
|      | November  |                           |                       |               |   |                      |                         |                             |                              |                                    |
|      | December  |                           |                       |               |   |                      |                         |                             |                              |                                    |

"P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

"NHPI" means New Housing Price Index

"CPI" means Consumer Price Index

"SA" means Seasonally Adjusted

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

## METHODOLOGY

### Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

### Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

## STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.



## DWELLING TYPES:

A **"Single-Detached"** dwelling (also referred to as **"Single"**) is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A **"Semi-Detached (Double)"** dwelling (also referred to as **"Semi"**) is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A **"Row (Townhouse)"** dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term **"Apartment and other"** includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

## INTENDED MARKET:

The **"intended market"** is the tenure in which the unit is being marketed. This includes the following categories:

**Freehold:** A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

**Rental:** Dwelling constructed for rental purposes regardless of who finances the structure.

## GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree of integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A **"Rural"** area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions, except the Economic Indicators data (Table 6) which is based on Statistics Canada's 2001 Census area definitions.

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